# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 1, 2014

# **ENTERPRISE PRODUCTS PARTNERS L.P.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) **1-14323** (Commission File Number) **76-0568219** (IRS Employer Identification No.)

**1100 Louisiana Street, 10<sup>th</sup> Floor, Houston, Texas** (Address of principal executive offices)

**77002** (Zip Code)

Registrant's telephone number, including area code: (713) 381-6500

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 1.02. Termination of a Material Definitive Agreement.

Effective as of May 1, 2014, Enterprise Products Operating LLC, a Texas limited liability company ("EPO") and the operating subsidiary of Enterprise Products Partners L.P. ("Enterprise"), elected to terminate EPO's 364-Day Credit Agreement, dated as of June 19, 2013, by and among EPO, as Borrower, the Lenders party thereto, Wells Fargo Bank, National Association, as Administrative Agent and Swingline Lender, Citibank, N.A., DNB Bank ASA, New York Branch, JPMorgan Chase Bank, N.A., Mizuho Corporate Bank, Ltd. and The Royal Bank of Scotland Plc, as Co-Syndication Agents, and The Bank of Nova Scotia, SunTrust Bank, The Bank of Tokyo-Mitsubishi UFJ, Ltd., UBS Securities LLC and Royal Bank of Canada, as Co-Documentation Agents (the "364-Day Credit Agreement"). EPO's obligations under the 364-Day Credit Agreement are guaranteed by Enterprise.

Under the terms of the 364-Day Credit Agreement, EPO could borrow up to \$1.0 billion at a variable interest rate for a term of 364 days, subject to the terms and conditions set forth therein (including EPO's right to terminate the agreement at any time). Before giving effect to the early termination described above, any amounts borrowed under the 364-Day Credit Agreement were scheduled to mature on June 18, 2014. As of the May 1, 2014 termination date, no loans were outstanding under the 364-Day Credit Agreement.

### Item 2.02. Results of Operations and Financial Condition.

On May 1, 2014, Enterprise (NYSE:EPD) issued a press release announcing its financial and operating results for the three months ended March 31, 2014, and will hold a webcast conference call discussing those results. A copy of the earnings press release is furnished as Exhibit 99.1 to this Current Report, which is hereby incorporated by reference into this Item 2.02. The webcast conference call will be archived and available for replay on Enterprise's website at <u>www.enterpriseproducts.com</u> for 90 days.

### Item 8.01. Other Events.

# Condensed Consolidated Financial Highlights - First Quarter 2014 Results (Unaudited)

On May 1, 2014, Enterprise announced its consolidated financial results for the three months ended March 31, 2014. The following table presents condensed consolidated financial highlights for the periods and at the dates indicated (dollars in millions, except per unit amounts):

		For the Three Months Ended March 31		
	2014		2013	
	(	Jnaudited	)	
Selected Income Statement Data:				
Revenues	\$ 12,90		11,383.1	
Costs and expenses	11,93		10,469.9	
Equity in income of unconsolidated affiliates		6.5	44.5	
Operating income	1,03		957.7	
Interest expense		0.9	195.9	
Provision for income taxes		4.8	6.4	
Net income	80		755.3	
Net income attributable to noncontrolling interests		7.9	1.8	
Net income attributable to limited partners	79	3.8	753.5	
Earnings per unit, fully diluted	\$ 0	.85 \$	0.83	
Non-GAAP Gross Operating Margin by Segment:				
NGL Pipelines & Services	\$ 78	0.0 \$	592.5	
Onshore Natural Gas Pipelines & Services	22	0.4	190.8	
Onshore Crude Oil Pipelines & Services	15	9.7	236.4	
Offshore Pipelines & Services	3	9.3	40.5	
Petrochemical & Refined Products Services	13	).4	170.9	
Total gross operating margin	\$ 1,32	9.8 \$	1,231.1	
	March 31,	I	December 31,	
	2014		2013	
	(Unaudited)			
Selected Balance Sheet Data:				
Cash and cash equivalents (unrestricted)	\$ 98	8.4 \$	56.9	
Total assets Total debt principal outstanding, including current maturities	40,99		40,138.7 17,357.7	
Partners' equity	15,43		15,214.8	
Noncontrolling interests	22		225.6	
Noncontrolling interests		J.1	223.0	

For the first quarter of 2014, distributions received from unconsolidated affiliates were \$72 million and depreciation, amortization and accretion expenses totaled \$320 million. In addition, during the first quarter of 2014, our total capital spending was approximately \$980 million, of which \$78 million was attributable to sustaining capital projects. We received \$96 million from the sale of assets and insurance recoveries during the first quarter of 2014.

The foregoing information has not been reviewed by our independent auditors and is subject to revision as we prepare our unaudited condensed consolidated financial statements as of and for the three months ended March 31, 2014. This information is not a comprehensive statement of our financial results for the quarterly period ended March 31, 2014, and our actual results may differ materially from these estimates as a result of the completion of our financial closing process, final adjustments (if any) and other developments arising between now and the time that our financial results for the three months ended March 31, 2014 are finalized.

Earnings per unit amounts discussed in this Item 8.01 are on a fully diluted basis.

<u>Highlights of First Quarter of 2014 Results</u>. Net income for the first quarter of 2014 was \$807 million versus \$755 million for the first quarter of 2013. Net income attributable to limited partners for the first quarter of 2014 was \$0.85 per unit on a fully diluted basis compared to \$0.83 per unit on a fully diluted basis for the first quarter of 2013. Net income for the first quarters of 2014 and 2013 included net gains attributable to asset sales and insurance recoveries of approximately \$90 million, or \$0.10 per unit on a fully diluted basis, and \$64 million, or \$0.07 per unit on a fully diluted basis, respectively. Net income for the first quarters of 2014 and 2013 included non-cash charges for impairments of certain assets of \$9 million, or a loss of \$0.01 per unit on a fully diluted basis, respectively.

Gross operating margin for the first quarter of 2014 was \$1.3 billion compared to \$1.2 billion for the first quarter of 2013. The following information highlights significant changes in our comparative segment results (i.e., gross operating margin amounts) and the primary drivers of such changes.

NGL Pipelines & Services – Gross operating margin for the NGL Pipelines & Services segment was a record \$780 million for the first quarter of 2014 compared to \$593 million for the same quarter of 2013.

Enterprise's natural gas processing and related natural gas liquids ("NGL") marketing business generated gross operating margin of \$349 million for the first quarter of 2014 compared to \$270 million for the first quarter of 2013. This business benefitted from the expansion of the partnership's liquefied petroleum gas ("LPG") export terminal and our Yoakum natural gas processing plant in South Texas, which both began operations in March 2013; a 12 percent increase in equity NGL production; and a 4 percent increase in fee-based processing volumes. Enterprise's natural gas processing plants reported record fee-based processing volumes of 4.7 billion cubic feet per day ("BEfd") in the first quarter of 2014 compared to 4.5 Bcfd in the first quarter of 2013. Enterprise's equity NGL production was 137 thousand barrels per day ("MBPD") for the first quarter of 2014 compared to 122 MBPD for the first quarter of 2013. Fee-based natural gas processing volumes and equity NGL production from the partnership's processing plants in South Texas increased by 0.2 Bcfd and 14 MBPD, respectively, in the first quarter of 2014 compared to the first quarter of 2013.

Gross operating margin from the partnership's NGL pipelines and storage business increased \$58 million, or 25 percent, to \$290 million for the first quarter of 2014 from \$232 million for the first quarter of 2013. NGL pipeline volumes increased by 302 MBPD, or 12 percent, in the first quarter of 2014 to 2.8 million barrels per day ("MMBPD") compared to the first quarter of 2013. The partnership's ATEX pipeline began commercial service in January 2014 and generated gross operating margin of \$31 million for the first quarter of 2014. The South Texas NGL pipeline systems reported a \$12 million increase in gross operating margin on a 137 MBPD increase in volume, primarily due to Eagle Ford shale production growth.

The Mid-America and Seminole NGL pipeline systems reported an \$11 million increase in gross operating margin in the first quarter of 2014 compared to the same quarter of 2013 due to higher revenues from deficiency fees, an increase in tariffs and an 8 MBPD increase in volume, which was partially offset by higher operating expenses due in part to an increase in propane volume. Volumes on the Mid-America and Seminole pipelines increased by approximately 16 MBPD attributable to greater demand for propane in the first quarter of 2014 compared to the same quarter in 2013 due to colder weather than normal, but was offset by lower recoveries of ethane.

Enterprise's NGL fractionation business reported gross operating margin of \$141 million for the first quarter of 2014 compared to \$91 million reported for the first quarter of last year. The partnership's fractionators at Mont Belvieu generated \$45 million of this increase in gross operating margin primarily attributable to a 97 MBPD increase in volume as Fractionators VII and VIII began commercial operations during the fourth quarter of 2014. Fractionation volumes for the first quarter of 2014 increased 12 percent to a record 792 MBPD compared to the same quarter in 2013.

**Onshore Natural Gas Pipelines & Services** – Enterprise's Onshore Natural Gas Pipelines & Services segment reported a \$29 million increase in gross operating margin to \$220 million for the first quarter of 2014 compared to \$191 million for the first quarter of 2013. Total onshore natural gas pipeline volumes were 12.5 trillion British thermal units per day ("TBtud") in the first quarter of 2014 compared to 13.1 TBtud in the first quarter of 2013.

The Texas Intrastate system reported a \$20 million increase in gross operating margin for the first quarter of 2014 compared to the first quarter of last year primarily due to higher revenues and volumes. Gross operating margin from natural gas marketing activities increased \$19 million for the first quarter of 2014 compared to the first quarter of 2013 primarily due to higher natural gas sales margins. Aggregate gross operating margin for the Haynesville, Jonah and Piceance Basin gathering systems declined by \$10 million and aggregate volume on these systems declined by 0.5 TBtud in the first quarter of 2014 compared to the first quarter of 2013 due to the effects of reduced drilling activities and production declines in the regions served by these systems.

**Onshore Crude Oil Pipelines & Services** – Gross operating margin from the partnership's Onshore Crude Oil Pipelines & Services segment decreased by \$76 million to \$160 million for the first quarter of 2014 from \$236 million for the first quarter of 2013. Total onshore crude oil pipeline volumes increased 28 percent to 1.3 MMBPD for the first quarter of 2014 from 981 MBPD for the first quarter of 2013. Enterprise's South Texas and West Texas crude oil pipeline systems and Eagle Ford joint venture pipeline reported an aggregate \$42 million increase in gross operating margin in the first quarter of 2013 on a 176 MBPD increase in volume.

Enterprise's crude oil marketing business reported a \$111 million decrease in gross operating margin in the first quarter of 2014 compared to the first quarter of 2013 due to lower margins that were primarily caused by the substantial decrease in regional price spreads for crude oil. For example, the average indicative price spread between the benchmark Louisiana Light Sweet and West Texas Intermediate crude oil was \$19.56 per barrel for the first quarter of 2013 compared to \$5.75 per barrel for the first quarter of 2014.

**Petrochemical & Refined Products Services** – Gross operating margin for the Petrochemical & Refined Products Services segment decreased \$41 million to \$130 million for the first quarter of 2014 compared to \$171 million for the first quarter of 2013.

Gross operating margin for Enterprise's octane enhancement and high-purity isobutylene business decreased \$38 million in the first quarter of 2014 compared to the same quarter in 2013. The octane enhancement plant was down for 70 days in the first quarter of 2014 due to its annual turnaround and unscheduled maintenance. By comparison, the octane enhancement plant was only down for 18 days in the first quarter of 2013 to complete its annual turnaround, which began in December 2012. Total plant production volumes were 6 MBPD in the first quarter of 2014 compared to 16 MBPD for the first quarter of 2013.

The partnership's propylene business reported gross operating margin of \$49 million for the first quarter of 2014 compared to \$35 million for the first quarter of 2013 primarily due to higher sales margins. Propylene fractionation volumes were 73 MBPD for the first quarter of 2014 compared to 69 MBPD in the first quarter of 2013.

Enterprise's refined products pipelines and related services business reported gross operating margin of \$43 million for the first quarter of 2014 compared to \$57 million for the first quarter of 2013. This decrease was primarily due to a \$17 million benefit related to a reduction to a provision for future pipeline capacity obligations that was recorded in the first quarter of 2013. Total pipeline volumes for this business were 570 MBPD for the first quarter of 2014 compared to 545 MBPD for the first quarter of 2013.

Enterprise's butane isomerization business reported gross operating margin of \$22 million in the first quarter of 2014 compared to \$23 million in the first quarter of 2013. Butane isomerization volumes were 80 MBPD for the first quarter of 2014 compared to 85 MBPD for the first quarter of 2013.

Enterprise's marine transportation and other services business reported \$16 million of gross operating margin for the first quarter of 2014 compared to \$18 million for the same quarter of 2013.

**Offshore Pipelines & Services** – Gross operating margin for the Offshore Pipelines & Services segment was \$39 million for the first quarter of 2014 compared to \$41 million for the same quarter of 2013.

Gross operating margin from Enterprise's offshore crude oil pipeline business was \$26 million for the first quarter of 2014 compared to \$21 million for the first quarter of 2013. Total offshore crude oil pipeline volumes increased 14 percent to 335 MBPD in the first quarter of 2014 from 294 MBPD for the first guarter of 2013.

The Independence Hub platform and Independence Trail pipeline reported aggregate gross operating margin of \$9 million for the first quarter of 2014 compared to \$14 million for the first quarter of 2013 attributable to lower volumes. Natural gas volumes on the Independence Trail pipeline were 213 billion British thermal units per day ("BBtud") for the first quarter of 2014 compared to 327 BBtud in the first quarter of 2013. Total offshore natural gas pipeline volumes (including those for Independence Trail) were 569 BBtud for the first quarter of 2014 compared to 733 BBtud in the first quarter of 2013.

Non-GAAP Financial Measure. We evaluate segment performance based on the non-generally accepted accounting principle, or non-GAAP, financial measure of gross operating margin. Gross operating margin (either in total or by individual segment) is an important performance measure of the core profitability of our operations. This measure forms the basis of our internal financial reporting and is used by our executive management in deciding how to allocate capital resources among business segments. We believe that investors benefit from having access to the same financial measures that our management uses in evaluating segment results. The GAAP financial measure most directly comparable to total segment gross operating margin is operating income.

The following table presents a reconciliation of total segment gross operating margin to operating income and further to income before income taxes for the periods indicated (dollars in millions):

### Enterprise Products Partners L.P. TED

Gross Operating Margin – UNAUDI	Gross	Operating	Margin –	UNAU	DI
---------------------------------	-------	-----------	----------	------	----

(\$ in millions)		rree Months Aarch 31,
	2014	2013
Total gross operating margin (non-GAAP)	\$ 1,329.8	\$ 1,231.1
Adjustments to reconcile non-GAAP gross operating margin to		
GAAP operating income:		
Subtract depreciation, amortization and accretion expense		
amounts not reflected in gross operating margin	(301.4)	(276.8)
Subtract impairment charges not reflected in gross		(11.0)
operating margin	(8.8)	(11.0)
Add gains attributable to asset sales and	90.6	C2 0
insurance recoveries not reflected in gross operating margin Subtract non-refundable deferred revenues attributable to	89.6	63.9
shipper make-up rights on new pipeline projects included in gross operating margin	(23.3)	
Subtract general and administrative costs not reflected in	(23.3)	
gross operating margin	(53.2)	(49.5)
Operating income (GAAP)	\$ 1,032.7	\$ 957.7

In total, gross operating margin represents operating income exclusive of (1) depreciation, amortization and accretion expenses; (2) impairment charges, (3) gains and losses attributable to asset sales and insurance recoveries and (4) general and administrative costs. In addition, gross operating margin includes equity in income of unconsolidated affiliates and non-refundable deferred transportation revenues relating to the make-up rights of committed shippers associated with certain pipelines. Gross operating margin by segment is calculated by subtracting segment operating costs and expenses (net of the adjustments noted above) from segment revenues, with both segment totals before the elimination of intercompany transactions. In accordance with GAAP, intercompany accounts and transactions are eliminated in consolidation. Gross operating margin is exclusive of other income and expense transactions, income taxes, the cumulative effect of changes in accounting principles and extraordinary charges. Gross operating margin is presented on a 100 percent basis before any allocation of earnings to noncontrolling interests.

### Significant Recent Developments

# Plans to Construct Ethane Export Facility on Texas Gulf Coast

In April 2014, we announced plans to construct a fully refrigerated ethane export facility on the Gulf Coast. We have executed long-term contracts to support development of the facility, which is expected to have an aggregate loading rate of approximately 10,000 barrels per hour, or up to 240 MBPD. We expect the ethane export facility to begin operations in the third quarter of 2016.

This facility will provide new markets for domestically-produced ethane, and will assist U.S. producers in increasing their associated production of natural gas and crude oil. We estimate that U.S. ethane production capacity currently exceeds U.S. demand by 300 MBPD and could exceed demand by up to 700 MBPD by 2020, after considering the estimated incremental demand from new ethylene facilities that have been announced.

The ethane export facility will be integrated with our Mont Belvieu complex, which includes over 650 MBPD of NGL fractionation capacity and 100 million barrels ("MMBbls") of NGL storage capacity. Our Mont Belvieu complex receives NGL supplies from several major producing basins across the U.S., including the Marcellus and Utica Shales via our recently completed Appalachia-to-Texas Express ("ATEX") pipeline. We believe that our integrated NGL system offers supply assurance and diversification for the ethane export facility.

# Front Range Pipeline Begins Operations

Our Front Range Pipeline commenced operations in February 2014. This 435-mile pipeline transports NGLs originating from the Denver-Julesburg production basin in Weld County, Colorado to Skellytown, Texas in Carson County. With connections to our Mid-America Pipeline System and Texas Express Pipeline, the Front Range Pipeline provides producers in the Denver-Julesburg basin with access to the Gulf Coast, which is the largest NGL market in the U.S. Initial throughput capacity for the Front Range Pipeline is 150 MBPD, which could be expanded to approximately 230 MBPD with certain system modifications. The Front Range Pipeline is owned by Front Range Pipeline LLC, which is a joint venture among us and affiliates of DCP Midstream Partners LP and Anadarko Petroleum Corporation. We operate the Front Range Pipeline and own a one-third member interest in Front Range Pipeline LLC.

### ATEX Pipeline Begins Operations

Our ATEX pipeline commenced operations in January 2014. The ATEX pipeline transports ethane southbound from NGL fractionation plants located in Pennsylvania, West Virginia and Ohio to our Mont Belvieu storage complex. The ethane extracted by these fractionation facilities originates from the Marcellus and Utica Shale production areas. In addition to newly constructed pipeline segments, significant portions of the ATEX pipeline consist of segments that were formerly used in refined products transportation service by our TE Products Pipeline. Initial throughput capacity for the ATEX pipeline is 125 MBPD, which could be expanded to approximately 265 MBPD with certain system modifications.

ATEX terminates at our Mont Belvieu storage complex, which includes approximately 110 MMBbls of NGL and petroleum liquid storage capacity and an extensive pipeline distribution system. With the addition of our Aegis Ethane Pipeline (currently under construction), we will link Marcellus and Utica Shale-produced ethane to existing ethylene production facilities along the U.S. Gulf Coast and provide supply security to support construction of new thirdparty ethylene plants currently planned in Texas and Louisiana. Also, ethane volumes delivered to Mont Belvieu via ATEX may support our recently announced ethane export facility.

## Expansion of Houston Ship Channel LPG Export Terminal

We provide customers with LPG export services at our marine terminal located on the Houston Ship Channel. This terminal has the capability to load cargoes of fully refrigerated, low-ethane propane and/or butane onto multiple tanker vessels simultaneously. In March 2013, we completed an expansion project at this terminal that increased its loading capability from 4.0 MMBbls per month to 7.5 MMBbls per month. Our LPG export services

continue to benefit from increased NGL supplies produced from domestic shale plays such as the Eagle Ford Shale and strong international demand for propane as a feedstock in ethylene plant operations and for power generation and heating purposes.

In September 2013, we announced an expansion project at this LPG export terminal that is expected to increase its ability to load cargoes from 7.5 MMBbls per month to approximately 9.0 MMBbls per month. This expansion project is expected to be completed in the first quarter of 2015.

In January 2014, we announced a further expansion of this LPG export terminal that is expected to increase its ability to load cargoes from approximately 9.0 MMBbls per month to in excess of 16.0 MMBbls per month. Once this expansion project is completed, we expect our maximum loading capacity at this export terminal will be approximately 27,000 barrels per hour. This expansion project is supported by a 50-year service agreement with Oiltanking Partners, L.P., which has agreed to provide additional dock space and related services to us at the terminal site. The expanded LPG export terminal is expected to be in service by the end of 2015 and is supported by long-term LPG export agreements.

### Mid-America Pipeline System's Rocky Mountain Expansion Project Begins Operations

In January 2014, we announced the completion of an expansion project involving the Rocky Mountain pipeline of our Mid-America Pipeline System. This expansion project involved looping 265 miles of the Rocky Mountain pipeline, as well as related pump station modifications, which increased transportation capacity on the pipeline from approximately 275 MBPD to 350 MBPD (after taking into account shipper commitments to the expansion project). This expansion project was built to accommodate growing natural gas and NGL production from major supply basins in Colorado, New Mexico, Utah and Wyoming.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

<u>Exhibit No.</u>	Description
99.1	Enterprise Products Partners L.P. earnings press release dated May 1, 2014.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**ENTERPRISE PRODUCTS PARTNERS L.P.** By: Enterprise Products Holdings LLC, its General Partner

Date: May 1, 2014

By: Name: Title:

/s/ Michael J. Knesek Michael J. Knesek

Senior Vice President, Controller and Principal Accounting Officer of Enterprise Products Holdings LLC

# Exhibit Index

<u>Exhibit No.</u>	Description
99.1	Enterprise Products Partners L.P. earnings press release dated May 1, 2014.

	۱	
2		



### **Enterprise Reports Results for First Quarter 2014**

Houston, Texas (Thursday, May 1, 2014) – Enterprise Products Partners L.P. ("Enterprise") (NYSE: EPD) today announced its financial results for the three months ended March 31, 2014.

## First Quarter 2014 Highlights

	Three mor Marc	ıded
	 2014	2013
(\$ in millions, except per unit amounts)		 
Gross operating margin <sup>(1)</sup>	\$ 1,330	\$ 1,231
Net income <sup>(2)(3)</sup>	\$ 807	\$ 755
Fully diluted earnings per unit <sup>(2)(3)</sup>	\$ 0.85	\$ 0.83
Adjusted EBITDA <sup>(1)</sup>	\$ 1,359	\$ 1,250
Distributable cash flow <sup>(1)</sup>	\$ 1,069	\$ 897

Gross operating margin, adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA") and distributable cash flow are non-generally accepted accounting principle ("non-GAAP") financial measures that are defined and reconciled later in this press release.
Net income and fully diluted earnings per unit include gains attributable to asset sales and insurance recoveries for the first quarters of 2014 and 2013 of \$90 million, or \$0.10 per unit, and

- Enterprise increased its cash distribution with respect to the first quarter of 2014 to \$0.71 per unit, or \$2.84 per unit on an annualized basis, which represents a 6.0 percent increase from the distribution paid with respect to the first quarter of 2013. This is the 39<sup>th</sup> consecutive quarterly increase and the 48<sup>th</sup> increase since the partnership's initial public offering in 1998. The distribution with respect to the first quarter of 2014 will be paid on May 7, 2014 to unitholders of record as of the close of business on April 30, 2014;
- Enterprise reported distributable cash flow of \$1.1 billion for the first quarter of 2014, which provided 1.6 times coverage of the \$0.71 per unit cash distribution that will be paid to common unitholders. Enterprise retained approximately \$418 million of distributable cash flow for the first quarter of 2014. Distributable cash flow for the first quarter of 2014 included \$96 million of proceeds from sales of assets and insurance recoveries;
- Enterprise's natural gas liquid ("NGL"), crude oil, refined products and petrochemical pipeline volumes for the first quarter of 2014 increased 14 percent to 5.1 million barrels per day ("BPD") compared to the first quarter of 2013. Total natural gas pipeline volumes decreased 5 percent to 13.1 trillion British thermal units per day ("TBtud") for the first quarter of 2014 compared to the first quarter of 2013. NGL fractionation volumes for the first quarter of 2014 increased 12 percent to a record 792 thousand barrels per day ("MBPD"). Equity NGL production for the first quarter of 2014 increased 12 percent to 137 MBPD, while fee-based natural gas processing volumes for



<sup>(2)</sup> Net income and runy diluted earnings per unit include gains attributable to asset sales and \$64 million, or \$0.07 per unit, respectively.

<sup>(3)</sup> Net income and fully diluted earnings per unit include non-cash asset impairment charges for the first quarters of 2014 and 2013 of \$9 million, or \$0.01 per unit, and \$11 million, or \$0.01 per unit, respectively.

the first quarter of 2014 increased 4 percent to a record 4.7 billion cubic feet per day ("Bcfd");

- Enterprise made capital investments of approximately \$980 million during the first quarter of 2014, including \$78 million of sustaining capital expenditures; and
- Affiliates of privately-held Enterprise Products Company ("EPCO"), which collectively own our general partner and approximately 36 percent of our outstanding limited partner interests, expect to purchase \$25 million of common units from Enterprise through the distribution reinvestment plan for the distribution to be paid on May 7, 2014. This purchase would bring total purchases by these affiliates in 2014 to \$50 million. EPCO had previously stated an interest in purchasing up to \$100 million of Enterprise common units in 2014.

### **Review of First Quarter 2014 Results**

Net income for the first quarter of 2014 was a record \$807 million versus \$755 million for the first quarter of 2013. Net income attributable to limited partners for the first quarter of 2014 was \$0.85 per unit on a fully diluted basis compared to \$0.83 per unit on a fully diluted basis for the first quarter of 2014 and 2013 included net gains attributable to asset sales and insurance recoveries of approximately \$90 million, or \$0.10 per unit on a fully diluted basis, and \$64 million, or \$0.07 per unit on a fully diluted basis, respectively. Net income for the first quarters of 2014 and 2013 included non-cash charges for impairments of certain assets of \$9 million, or a loss of \$0.01 per unit on a fully diluted basis, and \$11 million, or a loss of \$0.01 per unit on a fully diluted basis, respectively.

On April 8, 2014, Enterprise announced an increase in the partnership's quarterly cash distribution with respect to the first quarter of 2014 to \$0.71 per unit, representing a 6.0 percent increase over the \$0.67 per unit that was paid with respect to the first quarter of 2013. Enterprise generated distributable cash flow of \$1.1 billion for the first quarter of 2014 compared to \$897 million for the first quarter of 2013. Distributable cash flow for the first quarters of 2014 and 2013 included proceeds from the sales of assets and insurance recoveries of \$96 million and \$131 million, respectively.

Enterprise's distributable cash flow for the first quarter of 2014 provided 1.6 times coverage of the cash distribution that will be paid on May 7, 2014 to unitholders of record on April 30, 2014. Excluding proceeds from the sale of assets and insurance recoveries, distributable cash flow provided 1.5 times coverage of the distribution with respect to the first quarter of 2014. The partnership retained approximately \$418 million of distributable cash flow for the first quarter of 2014, which is available to reinvest in growth capital projects, reduce debt, and decrease our need to issue additional equity.

"Enterprise reported a solid first quarter of 2014 with record gross operating margin of \$1.3 billion that was 8 percent higher than the first quarter of last year," said Michael A. Creel, chief executive officer of Enterprise's general partner. "We benefitted from cash flow and volume growth associated with \$4.8 billion of new assets that began operations since the beginning of 2013. Volumes transported on our liquids pipelines increased by 14 percent to 5.1 million barrels per day attributable to volume growth on our NGL and crude oil pipelines, serving production from the Eagle Ford shale, Permian, Marcellus shale and the Gulf of Mexico, as well as our LPG export facility. Our NGL fractionators handled record volumes of 792,000 barrels per day, while our feebased natural gas processing volumes were a record 4.7 billion cubic feet per day."

"During the first quarter of 2014, we completed construction and began operations with respect to \$2.5 billion of new infrastructure projects including, the ATEX ethane pipeline, Front Range NGL pipeline and the expansion of the Rocky Mountain segment of our Mid-America NGL pipeline system. Volume commitments on the ATEX and Front Range systems increase over a multi-year period, while commitments on the Rocky Mountain expansion went into effect upon start-up. Our backlog of projects under construction, which includes the recently announced expansion of the Rancho segment of our South Texas crude oil pipeline system and new ethane export facility, is now approximately \$6.8 billion and

extends through mid-2016. We continue to evaluate new development opportunities in fast growing shale areas that need additional infrastructure," stated Creel.

## **Review of First Quarter 2014 Segment Performance**

NGL Pipelines & Services – Gross operating margin for the NGL Pipelines & Services segment was a record \$780 million for the first quarter of 2014 compared to \$593 million for the same quarter of 2013.

Enterprise's natural gas processing and related NGL marketing business generated gross operating margin of \$349 million for the first quarter of 2014 compared to \$270 million for the first quarter of 2013. This business benefitted from the expansion of the partnership's liquefied petroleum gas ("LPG") export terminal and our Yoakum natural gas processing plant in South Texas, which both began operations in March 2013; a 12 percent increase in equity NGL production; and a 4 percent increase in fee-based processing volumes. Enterprise's natural gas processing plants reported record fee-based processing volumes of 4.7 Bcfd in the first quarter of 2014 compared to 4.5 Bcfd in the first quarter of 2013. Enterprise's equity NGL production was 137 MBPD for the first quarter of 2014 compared to 122 MBPD for the first quarter of 2013. Fee-based natural gas processing volumes and equity NGL production from the partnership's processing plants in South Texas increased by 0.2 Bcfd and 14 MBPD, respectively, in the first quarter of 2014 compared to the first quarter of 2013.

Gross operating margin from the partnership's NGL pipelines and storage business increased \$58 million, or 25 percent, to \$290 million for the first quarter of 2014 from \$232 million for the first quarter of 2013. NGL pipeline volumes increased by 302 MBPD, or 12 percent, in the first quarter of 2014 to 2.8 million BPD compared to the first quarter of 2013. The partnership's ATEX ethane pipeline began commercial service in January 2014 and generated gross operating margin of \$31 million for the first quarter of 2014. The South Texas NGL pipeline systems reported a \$12 million increase in gross operating margin on a 137 MBPD increase in volume, primarily due to Eagle Ford shale production growth.

The Mid-America and Seminole NGL pipeline systems reported an \$11 million increase in gross operating margin in the first quarter of 2014 compared to the same quarter of 2013 due to higher revenues from deficiency fees, an increase in tariffs and an 8 MBPD increase in volume, which was partially offset by higher operating expenses due in part to an increase in propane volume. Volumes on the Mid-America and Seminole pipelines increased by approximately 16 MBPD attributable to greater demand for propane in the first quarter of 2014 compared to the same quarter in 2013 due to colder weather than normal, but was offset by lower recoveries of ethane.

Enterprise's NGL fractionation business reported gross operating margin of \$141 million for the first quarter of 2014 compared to \$91 million reported for the first quarter of last year. The partnership's fractionators at Mont Belvieu generated \$45 million of this increase in gross operating margin primarily attributable to a 97 MBPD increase in volume as Fractionators VII and VIII began commercial operations during the fourth quarter of 2014. Fractionation volumes for the first quarter of 2014 increased 12 percent to a record 792 MBPD compared to the same quarter in 2013.

**Onshore Natural Gas Pipelines & Services** – Enterprise's Onshore Natural Gas Pipelines & Services segment reported a \$29 million increase in gross operating margin to \$220 million for the first quarter of 2014 compared to \$191 million for the first quarter of 2013. Total onshore natural gas pipeline volumes were 12.5 TBtud in the first quarter of 2014 compared to 13.1 TBtud in the first quarter of 2013.

The Texas Intrastate system reported a \$20 million increase in gross operating margin for the first quarter of 2014 compared to the first quarter of last year primarily due to higher revenues and volumes. Gross operating margin from natural gas marketing activities increased \$19 million for the first quarter of 2014 compared to the first quarter of 2013 primarily due to higher natural gas sales margins. Aggregate gross operating margin for the Haynesville, Jonah and Piceance Basin gathering systems declined by \$10 million and aggregate volume on these systems declined by 0.5 TBtud in the first quarter of 2014 compared to the first quarter of 2013 due to the effects of reduced drilling activities and production declines in the regions served by these systems.

**Onshore Crude Oil Pipelines & Services** – Gross operating margin from the partnership's Onshore Crude Oil Pipelines & Services segment decreased by \$76 million to \$160 million for the first quarter of 2014 from \$236 million for the first quarter of 2013. Total onshore crude oil pipeline volumes increased 28 percent to 1.3 million BPD for the first quarter of 2014 from 981 MBPD for the first quarter of 2013. Enterprise's South Texas and West Texas crude oil pipeline systems and Eagle Ford joint venture pipeline reported an aggregate \$42 million increase in gross operating margin in the first quarter of 2014 compared to the first quarter of 2013 on a 176 MBPD increase in volume.

Enterprise's crude oil marketing business reported a \$111 million decrease in gross operating margin in the first quarter of 2014 compared to the first quarter of 2013 due to lower margins that were primarily caused by the substantial decrease in regional price spreads for crude oil. For example, the average indicative price spread between the benchmark Louisiana Light Sweet and West Texas Intermediate crude oil was \$19.56 per barrel for the first quarter of 2013 compared to \$5.75 per barrel for the first quarter of 2014.

**Petrochemical & Refined Products Services** – Gross operating margin for the Petrochemical & Refined Products Services segment decreased \$41 million to \$130 million for the first quarter of 2014 compared to \$171 million for the first quarter of 2013.

Gross operating margin for Enterprise's octane enhancement and high-purity isobutylene business decreased \$38 million in the first quarter of 2014 compared to the same quarter in 2013. The octane enhancement plant was down for 70 days in the first quarter of 2014 due to its annual turnaround and unscheduled maintenance. By comparison, the octane enhancement plant was only down for 18 days in the first quarter of 2013 to complete its annual turnaround, which began in December 2012. Total plant production volumes were 6 MBPD in the first quarter of 2014 compared to 16 MBPD for the first quarter of 2013.

The partnership's propylene business reported gross operating margin of \$49 million for the first quarter of 2014 compared to \$35 million for the first quarter of 2013 primarily due to higher sales margins. Propylene fractionation volumes were 73 MBPD for the first quarter of 2014 compared to 69 MBPD in the first quarter of 2013.

Enterprise's refined products pipelines and related services business reported gross operating margin of \$43 million for the first quarter of 2014 compared to \$57 million for the first quarter of 2013. This decrease was primarily due to a \$17 million benefit related to a reduction to a provision for future pipeline capacity obligations that was recorded in the first quarter of 2013. Total pipeline volumes for this business were 570 MBPD for the first quarter of 2014 compared to 545 MBPD for the first quarter of 2013.

Enterprise's butane isomerization business reported gross operating margin of \$22 million in the first quarter of 2014 compared to \$23 million in the first quarter of 2013. Butane isomerization volumes were 80 MBPD for the first quarter of 2014 compared to 85 MBPD for the first quarter of 2013.

Enterprise's marine transportation and other services business reported \$16 million of gross operating margin for the first quarter of 2014 compared to \$18 million for the same quarter of 2013.

**Offshore Pipelines & Services** – Gross operating margin for the Offshore Pipelines & Services segment was \$39 million for the first quarter of 2014 compared to \$41 million for the same quarter of 2013.

Gross operating margin from Enterprise's offshore crude oil pipeline business was \$26 million for the first quarter of 2014 compared to \$21 million for the first quarter of 2013. Total offshore crude oil pipeline volumes increased 14 percent to 335 MBPD in the first quarter of 2014 from 294 MBPD for the first quarter of 2013.

The Independence Hub platform and Independence Trail pipeline reported aggregate gross operating margin of \$9 million for the first quarter of 2014 compared to \$14 million for the first quarter of 2013 attributable to lower volumes. Natural gas volumes on the Independence Trail pipeline were 213 billion British thermal units per day ("BBtud") for the first quarter of 2014 compared to 327 BBtud in the

first quarter of 2013. Total offshore natural gas pipeline volumes (including those for Independence Trail) were 569 BBtud for the first quarter of 2014 compared to 733 BBtud in the first quarter of 2013.

### **Capitalization**

Total debt principal outstanding at March 31, 2014 was approximately \$18.4 billion, including \$1.5 billion of junior subordinated notes to which the nationally recognized debt rating agencies ascribe partial equity content. At March 31, 2014, Enterprise had consolidated liquidity of approximately \$5.5 billion, which was comprised of \$988 million of unrestricted cash on hand and approximately \$4.5 billion of available borrowing capacity under our revolving credit facilities. As a result of the partnership's liquidity and performance, Enterprise elected to terminate its \$1.0 billion 364-day revolving bank credit facility in advance of the scheduled maturity date of June 18, 2014. The effective date of the early termination is May 1, 2014.

Total capital spending in the first quarter of 2014 was \$980 million, which includes \$78 million of sustaining capital expenditures.

### **Conference Call to Discuss First Quarter 2014 Earnings**

Today, Enterprise will host a conference call to discuss first quarter 2014 earnings. The call will be broadcast live over the Internet beginning at 9:00 a.m. CT and may be accessed by visiting the company's website at <u>www.enterpriseproducts.com</u>.

## **Use of Non-GAAP Financial Measures**

This press release and accompanying schedules include the non-GAAP financial measures of gross operating margin, distributable cash flow and Adjusted EBITDA. The accompanying schedules provide definitions of these non-GAAP financial measures and reconciliations to their most directly comparable financial measure calculated and presented in accordance with GAAP. Our non-GAAP financial measures should not be considered as alternatives to GAAP measures such as net income, operating income, net cash flows provided by operating activities or any other measure of financial performance calculated and presented in accordance with GAAP. Our non-GAAP financial measures may not be comparable to similarly-titled measures of other companies because they may not calculate such measures in the same manner as we do.

# **Company Information and Use of Forward-Looking Statements**

Enterprise Products Partners L.P. is one of the largest publicly traded partnerships and a leading North American provider of midstream energy services to producers and consumers of natural gas, NGLs, crude oil, refined products and petrochemicals. Our midstream energy operations include: natural gas gathering, treating, processing, transportation and storage; NGL transportation, fractionation, storage and import and export terminals (including LPG); crude oil gathering, transportation, storage and terminals; offshore production platforms; petrochemical and refined products transportation and services; and a marine transportation business that operates primarily on the U.S. inland and Intracoastal Waterway systems and in the Gulf of Mexico. The partnership's assets include approximately 51,000 miles of onshore and offshore pipelines; 200 million barrels of storage capacity for NGLs, crude oil, refined products and petrochemicals; and 14 billion cubic feet of natural gas storage capacity. Additional information regarding Enterprise can be found on its website, <u>www.enterpriseproducts.com.</u>

This press release includes forward-looking statements. Except for the historical information contained herein, the matters discussed in this press release are forward-looking statements that involve certain risks and uncertainties, such as the partnership's expectations regarding future results, capital expenditures, project completions, liquidity and financial market conditions. These risks and uncertainties include, among other things, insufficient cash from operations, adverse market conditions, governmental regulations and other factors discussed in Enterprise's filings with the U.S. Securities and Exchange Commission. If any of these risks or uncertainties materialize, or should underlying assumptions prove

incorrect, actual results or outcomes may vary materially from those expected. The partnership disclaims any intention or obligation to update publicly or reverse such statements, whether as a result of new information, future events or otherwise.

Contacts: Randy Burkhalter, Vice President, Investor Relations, (713) 381-6812, Rick Rainey, Vice President, Media Relations, (713) 381-3635

# Enterprise Products Partners L.P.

# Condensed Statements of Consolidated Operations – UNAUDITED

(\$ in millions, except per unit amounts)	For the T Ended	hree Mo March 3	
	2014		2013
Revenues	\$ 12,909.9	\$	11,383.1
Costs and expenses:			
Operating costs and expenses	11,880.5		10,420.4
General and administrative costs	53.2		49.5
Total costs and expenses	11,933.7		10,469.9
Equity in income of unconsolidated affiliates	56.5		44.5
<u>Operating income</u>	1,032.7		957.7
<u>Other income (expense):</u>			
Interest expense	(220.9)		(195.9)
Other, net	(0.3)		(0.1
Total other expense	(221.2)		(196.0)
Income before income taxes	811.5		761.7
Provision for income taxes	(4.8		(6.4)
<u>Net income</u>	806.7		755.3
Net income attributable to noncontrolling interests	(7.9		(1.8)
Net income attributable to limited partners	\$ 798.8	\$	753.5
<u>Per unit data (fully diluted):</u>			
Earnings per unit	\$ 0.85	\$	0.83
Average limited partner units outstanding (in millions)	938.0		911.0
		_	
Supplemental financial data:			
Net cash flows provided by operating activities	\$ 1,404.1	\$	999.9
Cash used in investing activities	\$ 861.5	\$	847.2
Cash provided by financing activities		\$	1,111.5
Depreciation, amortization and accretion	\$ 319.9	\$	292.0
Distributions received from unconsolidated affiliates	\$ 71.7	\$	51.3
Total debt principal outstanding at end of period	\$ 18,382.7	\$	17,532.7
Non-GAAP gross operating margin by segment: (1)			
NGL Pipelines & Services	\$ 780.0	\$	592.5
Onshore Natural Gas Pipelines & Services	220.4		190.8
Onshore Crude Oil Pipelines & Services	159.7		236.4
Offshore Pipelines & Services	39.3		40.5
Petrochemical & Refined Products Services	130.4		170.9
Total gross operating margin	<u>\$ 1,329.8</u>	\$	1,231.1
Non-GAAP distributable cash flow (2)	\$ 1,068.7	\$	897.0
Non-GAAP Adjusted EBITDA (3)	<u>\$ 1,358.7</u>	\$	1,250.1
			<u> </u>
Capital spending:			
Capital expenditures, net (4)	\$ 695.4	\$	622.9
Investments in unconsolidated affiliates	284.7		291.4
Total capital spending	\$ 980.1	\$	914.3
Total cupital spending	φ 300.1	¥	514.5

See Exhibit D for reconciliation to GAAP operating income.
See Exhibit E for reconciliation to net cash flows provided by operating activities.
See Exhibit F for reconciliation to net cash flows provided by operating activities.
Capital expenditures for property, plant and equipment are presented net of contributions in aid of construction cost.

	For the Three Ended Mar	
	2014	2013
Selected operating data: (1)		
NGL Pipelines & Services, net:		
NGL transportation volumes (MBPD)	2,838	2,536
NGL fractionation volumes (MBPD)	792	708
Equity NGL production (MBPD) (2)	137	122
Fee-based natural gas processing (MMcf/d) (3)	4,715	4,524
Onshore Natural Gas Pipelines & Services, net:		
Natural gas transportation volumes (BBtus/d)	12,520	13,071
Onshore Crude Oil Pipelines & Services, net:		
Crude oil transportation volumes (MBPD)	1,260	981
Offshore Pipelines & Services, net:		
Natural gas transportation volumes (BBtus/d)	569	733
Crude oil transportation volumes (MBPD)	335	294
Platform natural gas processing (MMcf/d)	147	244
Platform crude oil processing (MBPD)	17	15
Petrochemical & Refined Products Services, net:		
Butane isomerization and deisobutanizer volumes (MBPD)	154	135
Propylene fractionation volumes (MBPD)	73	69
Octane additive and related plant production volumes (MBPD)	6	16
Transportation volumes, primarily refined products and petrochemicals (MBPD)	703	681
Total, net:		
NGL, crude oil, refined products and petrochemical transportation volumes (MBPD)	5,136	4,492
Natural gas transportation volumes (BBtus/d)	13,089	13,804
Equivalent transportation volumes (MBPD) (4)	8,580	8,125

Operating rates are reported on a net basis, which takes into account our ownership interests in certain joint ventures, and include volumes for newly constructed assets from the related in-service dates and for recently purchased assets from the related acquisition dates. Represents the NGL volumes we earn and take title to in connection with our processing activities. Volumes reported correspond to the revenue streams earned by our gas plants. Represents total NGL, crude oil, refined products and petrochemical transportation volumes plus equivalent energy volumes where 3.8 MMBtus of natural gas transportation volumes are equivalent to one barrel of NGLs transported. (1)

(2) (3) (4)

Selected Commodity Price Information

	\$/N	atural Gas, IMBtu	thane, /gallon	opane, /gallon	B	ormal utane, gallon	outane, gallon	Ga	atural soline, gallon	( Pro	olymer Grade opylene, pound	( Pro	efinery Grade opylene, /pound	Cr	WTI ude Oil, (barrel	LLS ude Oil, /barrel
		(1)	(2)	(2)		(2)	(2)		(2)		(3)		(3)		(4)	(4)
2013 by quarter:																
1st Quarter	\$	3.34	\$ 0.26	\$ 0.86	\$	1.58	\$ 1.65	\$	2.23	\$	0.75	\$	0.65	\$	94.37	\$ 113.93
2nd Quarter	\$	4.10	\$ 0.27	\$ 0.91	\$	1.24	\$ 1.27	\$	2.04	\$	0.63	\$	0.53	\$	94.22	\$ 104.63
3rd Quarter	\$	3.58	\$ 0.25	\$ 1.03	\$	1.33	\$ 1.35	\$	2.15	\$	0.68	\$	0.58	\$	105.82	\$ 109.89
4th Quarter	\$	3.60	\$ 0.26	\$ 1.20	\$	1.43	\$ 1.45	\$	2.10	\$	0.68	\$	0.56	\$	97.46	\$ 100.94
YTD 2013 Averages	\$	3.65	\$ 0.26	\$ 1.00	\$	1.39	\$ 1.43	\$	2.13	\$	0.69	\$	0.58	\$	97.97	\$ 107.34
2014 by quarter:																
1st Quarter	\$	4.95	\$ 0.34	\$ 1.30	\$	1.39	\$ 1.42	\$	2.12	\$	0.73	\$	0.61	\$	98.68	\$ 104.43

(1) Natural gas prices are based on Henry-Hub Inside FERC commercial index prices as reported by Platts, which is a division of McGraw Hill Financial, Inc.

NGL prices for ethane, propane, normal butane, isobutane and natural gasoline are based on Mon Belvieu Non-TET commercial index prices as reported by Oil Price Information Service.
Polymer-grade propylene prices represent average contract pricing for such product as reported by Chemical Market Associates, Inc. ("CMAI"). Refinery grade propylene prices represent weighted-average spot prices for such product as reported by CMAI.

(4) Crude oil prices are based on commercial index prices for West Texas Intermediate ("WTI") as measured on the New York Mercantile Exchange ("NYMEX") and for Louisiana Light Sweet ("LLS") as reported by Platts.

Period-to-period fluctuations in our consolidated revenues and cost of sales amounts are explained in large part by changes in energy commodity prices. Energy commodity prices fluctuate for a variety of reasons, including supply and demand imbalances and geopolitical tensions.

The weighted-average indicative market price for NGLs (based on prices for such products at Mont Belvieu, Texas, which is the primary industry hub for domestic NGL production) was \$1.13 per gallon during the first quarter of 2014 versus \$1.02 per gallon for the first quarter of 2013. While average market prices at Mont Belvieu for normal butane, isobutane and natural gasoline decreased quarter-to-quarter, the average market price of ethane and propane at Mont Belvieu increased.

The market price of natural gas (as measured at the Henry Hub in Louisiana) averaged 4.95 per MMBtu during the first quarter of 2014 versus 3.34 per MMBtu during the first quarter of 2013 - a 48 percent increase. The increase in prices is generally due to higher natural gas demand for power generation and as a heating fuel.

The market price of WTI crude oil (as measured on the NYMEX) averaged \$98.68 per barrel during the first quarter of 2014 compared to \$94.37 per barrel during the first quarter of 2013. As a result of our recent crude oil pipeline infrastructure improvements, we have greater access to U.S. Gulf Coast refiners. Typically, these refining customers purchase crude oil based on LLS prices, which averaged \$104.43 per barrel during the first quarter of 2014 compared to \$113.93 per barrel during the first quarter of 2013.

A decrease in our consolidated marketing revenues due to lower energy commodity sales prices may not result in a decrease in gross operating margin or cash available for distribution, since our consolidated cost of sales amounts would also be lower due to comparable decreases in the purchase prices of the underlying energy commodities. The same correlation would be true in the case of higher energy commodity sales prices and purchase costs.

# Enterprise Products Partners L.P.

Gross Operating Margin – UNAUDITED

Exhibit D

(\$ in millions)		hree Months March 31,
	2014	2013
Total gross operating margin (non-GAAP)	\$ 1,329.8	\$ 1,231.1
Adjustments to reconcile non-GAAP gross operating margin to		
GAAP operating income:		
Subtract depreciation, amortization and accretion expense		
amounts not reflected in gross operating margin	(301.4	) (276.8)
Subtract impairment charges not reflected in gross		
operating margin	(8.8)	) (11.0)
Add gains attributable to asset sales and		
insurance recoveries not reflected in gross operating margin	89.6	63.9
Subtract non-refundable deferred revenues attributable to		
shipper make-up rights on new pipeline projects included	(22)	\ \
in gross operating margin	(23.3	)
Subtract general and administrative costs not reflected in gross operating margin	(53.2	) (49.5)
Operating income (GAAP)	\$ 1,032.7	\$ 957.7

We evaluate segment performance based on the non-GAAP financial measure of gross operating margin. Gross operating margin (either in total or by individual segment) is an important performance measure of the core profitability of our operations. This measure forms the basis of our internal financial reporting and is used by our executive management in deciding how to allocate capital resources among business segments. We believe that investors benefit from having access to the same financial measures that our management uses in evaluating segment results. The GAAP financial measure most directly comparable to total segment gross operating margin is operating income.

In total, gross operating margin represents operating income exclusive of (1) depreciation, amortization and accretion expenses; (2) impairment charges, (3) gains and losses attributable to asset sales and insurance recoveries and (4) general and administrative costs. In addition, gross operating margin includes equity in income of unconsolidated affiliates and non-refundable deferred transportation revenues relating to the make-up rights of committed shippers associated with certain pipelines. Gross operating margin by segment is calculated by subtracting segment operating costs and expenses (net of the adjustments noted above) from segment revenues, with both segment totals before the elimination of intercompany transactions. In accordance with GAAP, intercompany accounts and transactions are eliminated in consolidation. Gross operating margin is exclusive of other income and expense transactions, income taxes, the cumulative effect of changes in accounting principles and extraordinary charges. Gross operating margin is presented on a 100 percent basis before any allocation of earnings to noncontrolling interests.

Exhibit E	
-----------	--

(\$ in millions)	For the Thi Ended M	
	2014	2013
<b>Net income attributable to limited partners (GAAP)</b> Adjustments to GAAP net income attributable to limited partners to derive non- GAAP distributable cash flow:	\$ 798.8	\$ 753.5
Add depreciation, amortization and accretion expenses	319.9	292.0
Add distributions received from unconsolidated affiliates	71.7	51.3
Subtract equity in income of unconsolidated affiliates	(56.5)	(44.5
Subtract sustaining capital expenditures (1) Subtract gains attributable to asset sales and insurance recoveries	(78.3) (89.6)	(57.3)
Add cash proceeds from asset sales and insurance recoveries Subtract losses from the monetization of interest rate derivative instruments	96.3	130.5
Add deferred income tax expense or subtract benefit, as applicable	0.2	(6.5)
Add impairment charges Subtract other miscellaneous adjustments to derive non-GAAP distributable cash flow	8.8 (2.6)	(0.3)
Distributable cash flow (non-GAAP) Adjustments to non-GAAP distributable cash flow to derive GAAP net cash flows provided by operating activities:	1,068.7	897.0
Add sustaining capital expenditures reflected in distributable cash flow Subtract cash proceeds from asset sales and insurance recoveries reflected in	78.3	57.3
distributable cash flow Add losses from the monetization of interest rate derivative instruments	(96.3) 	(130.5)
Add or subtract the net effect of changes in operating accounts, as applicable Add miscellaneous non-cash and other amounts to reconcile non-GAAP distributable cash flow with GAAP net cash flows provided by operating	342.5	(8.0
activities	10.9	15.3
Net cash flows provided by operating activities (GAAP)	\$ 1,404.1	\$ 999.9

Sustaining capital expenditures are capital expenditures (as defined by GAAP) resulting from improvements to and major renewals of existing assets. Such expenditures serve to maintain existing operations but do not generate additional revenues.

Our management compares the distributable cash flow we generate to the cash distributions we expect to pay our partners. Using this metric, management computes our distribution coverage ratio. Distributable cash flow is an important non-GAAP financial measure for our limited partners since it serves as an indicator of our success in providing a cash return on investment. Specifically, this financial measure indicates to investors whether or not we are generating cash flows at a level that can sustain or support an increase in our quarterly cash distributions. Distributable cash flow is also a quantitative standard used by the investment community with respect to publicly traded partnerships because the value of a partnership unit is, in part, measured by its yield, which is based on the amount of cash distributions a partnership can pay to a unitholder. The GAAP measure most directly comparable to distributable cash flow is net cash flow is provided by operating activities.

## Enterprise Products Partners L.P.

Adjusted EBITDA - UNAUDITED

(\$ in millions)		For the Three Months Ended March 31,		
		2014	2013	2014
Net income (GAAP)	\$	806.7	\$ 755.3	\$ 2,658.5
Adjustments to GAAP net income to derive non-GAAP Adjusted EBITDA:				
Subtract equity in income of unconsolidated affiliates		(56.5)	(44.5)	(179.3)
Add distributions received from unconsolidated affiliates		71.7	51.3	272.0
Add interest expense, including related amortization		220.9	195.9	827.5
Add provision for income taxes		4.8	6.4	55.9
Add depreciation, amortization and accretion in costs and expenses		311.1	285.7	1,210.8
Adjusted EBITDA (non-GAAP) Adjustments to non-GAAP Adjusted EBITDA to derive GAAP net cash flows provided by operating activities:		1,358.7	1,250.1	4,845.4
Subtract interest expense, including related amortization, reflected in Adjusted EBITDA Subtract provision for income taxes reflected in		(220.9)	(195.9)	(827.5)
Adjusted EBITDA		(4.8)	(6.4)	(55.9)
Subtract gains attributable to asset sales and insurance recoveries		(89.6)	(63.9)	(109.0)
Add deferred income tax expense or subtract benefit, as applicable		0.2	(6.5)	44.6
Add impairment charges		8.8	11.0	90.4
Add or subtract the net effect of changes in operating accounts, as applicable Add miscellaneous non-cash and other amounts to reconcile non-GAAP Adjusted EBITDA with GAAP net cash flows provided by operating activities		342.5 9.2	(8.0)	252.9 28.8
Net cash flows provided by operating activities (GAAP)	\$	1,404.1	\$ 999.9	\$ 4,269.7

Adjusted EBITDA is commonly used as a supplemental financial measure by our management and external users of our financial statements, such as investors, commercial banks, research analysts and rating agencies, to assess the financial performance of our assets without regard to financing methods, capital structures or historical cost basis; the ability of our assets to generate cash sufficient to pay interest and support our indebtedness; and the viability of projects and the overall rates of return on alternative investment opportunities.

Since adjusted EBITDA excludes some, but not all, items that affect net income or loss and because these measures may vary among other companies, the adjusted EBITDA data presented in this press release may not be comparable to similarly titled measures of other companies. The GAAP measure most directly comparable to adjusted EBITDA is net cash flows provided by operating activities.