



FINANCIAL PERFORMANCE

EPD UNIT PRICE 8/15/18

**\$28.74**

YIELD

**6.0%**

CURRENT ANNUALIZED DISTRIBUTION

**\$1.72/Unit**

RANKING ON FORTUNE 500

**105**

PARTNERSHIP PROFILE

ENTERPRISE PRODUCTS PARTNERS L.P. is one of the largest publicly traded partnerships and a leading North American provider of midstream energy services to producers and consumers of natural gas, NGLs, crude oil, petrochemicals and refined products

- > Raised cash distribution 56 consecutive quarters
- > Balanced distribution growth while retaining cash flow
- > Significant insider ownership with management and affiliates owning approximately 32 percent
- > Investment grade credit rating with focus on financial flexibility

DISTRIBUTION REINVESTMENT PLAN

- > AVAILABLE TO ALL UNITHOLDERS
- > OFFERS 2.5% DISCOUNT ON REINVESTED UNITS

VISIT THE INVESTOR RELATIONS SECTION FOR PROSPECTUS.

SENIOR UNSECURED DEBT RATINGS

MOODY'S/STANDARD & POOR'S

**Baa1/BBB+**

[ENTERPRISEPRODUCTS.COM](http://ENTERPRISEPRODUCTS.COM)



On Wednesday July 25, 2018 Enterprise celebrated its 20th anniversary of listing on the New York Stock Exchange by ringing the closing bell. At the time of its initial public offering (IPO), Enterprise had total assets of approximately \$700 million and a market capitalization of \$1.5 billion. Thanks to the hard work and dedication of its employees, past and present, Enterprise has grown to over \$56 billion in assets, with a market capitalization of approximately \$63 billion.

## FINANCIAL HIGHLIGHTS

### STRONG SECOND QUARTER 2018 RESULTS

Enterprise posted solid results for the second quarter of 2018, setting 14 financial and operating performance records during the quarter. The partnership benefited from strong volume growth across its integrated system of assets, including record natural gas liquids (“NGL”) and crude oil pipeline transportation volumes. It also benefited from higher NGL prices in its natural gas processing business and from \$5.3 billion of assets placed into service since the second quarter of 2017. The PDH facility, which was placed into service in the second quarter of 2018, operated at full capacity and generated \$46 million in gross operating margin. The Midland-to-ECHO crude oil pipeline averaged 545 thousand barrels per day of gross transportation volumes from the Permian Basin.

This record performance led to record distributable cash flow of \$1.4 billion, which provided 1.5 times coverage of our quarterly cash distribution. We retained \$491 million of distributable cash flow this quarter and \$948 million through the first six months of 2018 to reinvest in the growth of the partnership, which supports our goal of self-funding the equity portion of our growth capital investment. We currently have \$5.2 billion of growth projects under construction that are scheduled to be completed by the end of 2019. We continue to make good progress in developing the next tranche of organic projects with clear visibility to sources of distributable cash flow to support growth and continued increases in the cash distributions paid to our partners.

### DISTRIBUTION ANNOUNCEMENT

On July 9, 2018, Enterprise announced its 56th consecutive quarterly distribution increase to \$0.43 per common unit, or \$1.72 per unit on an annualized basis with respect to the second quarter of 2018. The quarterly distribution was paid Wednesday, August 8, 2018, to unitholders of record as of the close of business Tuesday, July 31, 2018. This distribution, which represents a 2.4 percent increase over the distribution declared with respect to the second quarter of 2017, was the 65th overall distribution increase since Enterprise’s IPO in 1998.



**KEY ASSET OVERVIEW**

**19,712 Miles**  
Natural Gas Pipelines

**14 Bcf**  
Natural Gas Storage Capacity

**28**  
Natural Gas Processing Plants

**61 Tow Boats & 138 Tank Barges**  
Marine Services

**19,559 Miles**  
NGL Pipelines

**178 MMBbls**  
NGL Terminal/Storage

**15**  
NGL Fractionation

**18**  
Import/Export Ship Terminals

**4,112 Miles**  
Refined Products Pipelines

**28 MMBbls**  
Refined Products Terminal/Storage

**5,783 Miles**  
Crude Oil Pipelines

**37 MMBbls**  
Crude Terminal/Storage

**795 Miles**  
Petrochemical Pipelines

**116 MBPD**  
Butane Isomerization Capacity

**1**  
Octane Enhancement Facility

**7**  
Propylene Fractionation Facilities

**25 MBPD**  
Propane Dehydrogenation Facility ("PDH")



## MAJOR MERGERS & ACQUISITIONS

### SEPTEMBER 1999:

The partnership completed a \$529 million acquisition of Shell Oil Company's Louisiana and Mississippi Midstream NGL business.

### AUGUST 2002:

The partnership completed a \$1.2 billion acquisition of the MAPL and Seminole NGL pipelines from Williams.

### SEPTEMBER 2004:

The partnership completed a \$6 billion merger with GulfTerra Energy Partners, L.P. ("GTM").

### OCTOBER 2009:

TEPPCO Partners, L.P. ("TPP"). TPP unitholders received 1.24 EPD common units in exchange for each TPP limited partner unit.

### NOVEMBER 2010:

Enterprise GP Holdings L.P. ("EPE"). EPE unitholders received 1.5 EPD common units in exchange for each EPE limited partner unit.

### SEPTEMBER 2011:

Duncan Energy Partners L.P. ("DEP"). DEP unitholders received 1.01 EPD common units in exchange for each DEP limited partner unit.

### FEBRUARY 2015:

Oiltanking Partners, L.P. ("OILT"). OILT unitholders received 1.3 EPD common units in exchange for each OILT limited partner unit.

### JULY 1, 2015:

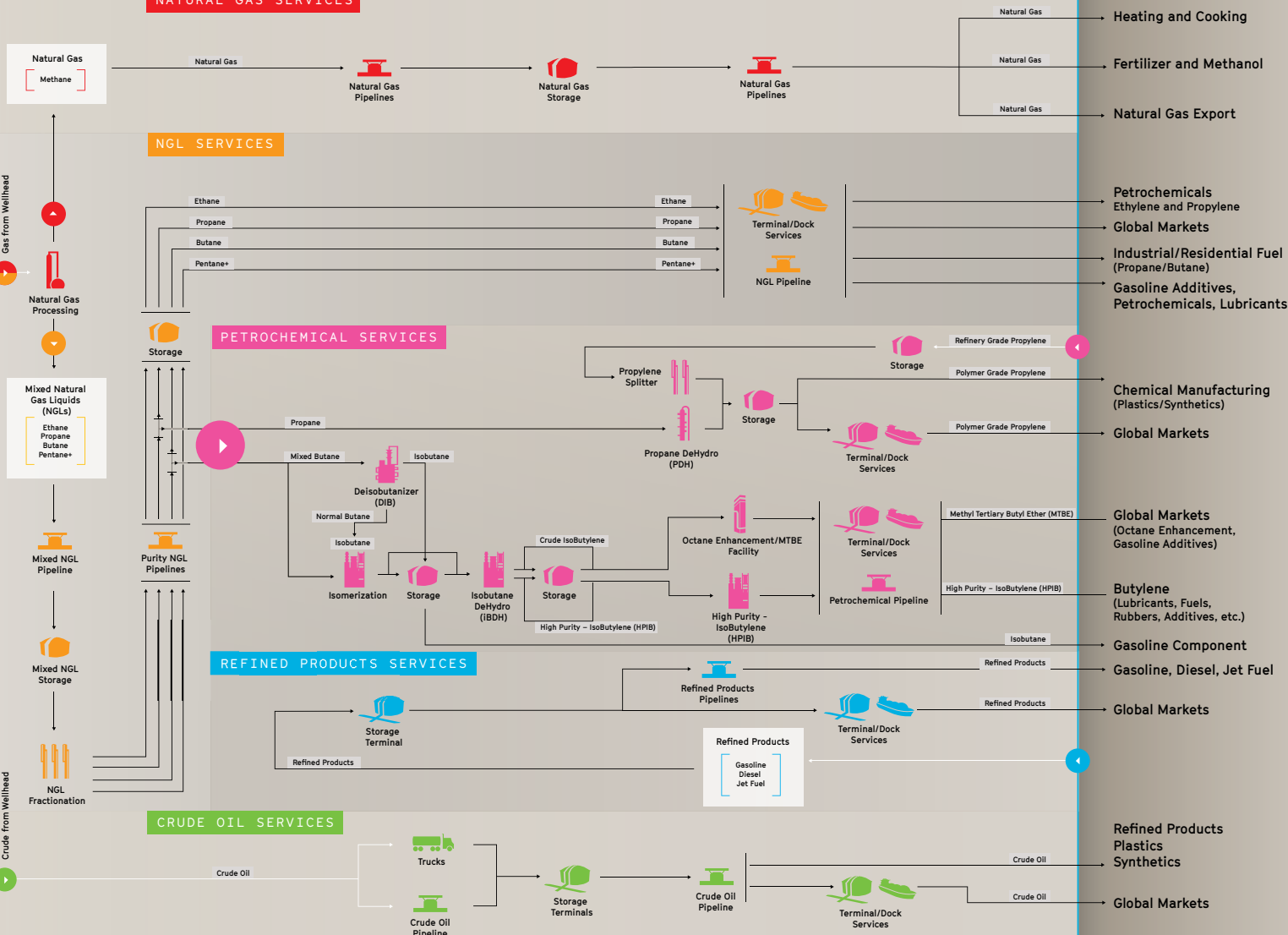
The partnership completed a \$2.15 billion acquisition of the Eagle Ford Midstream assets from Pioneer and Reliance.

# CONNECTING SUPPLY TO MARKET

## ENTERPRISE MIDSTREAM SERVICES

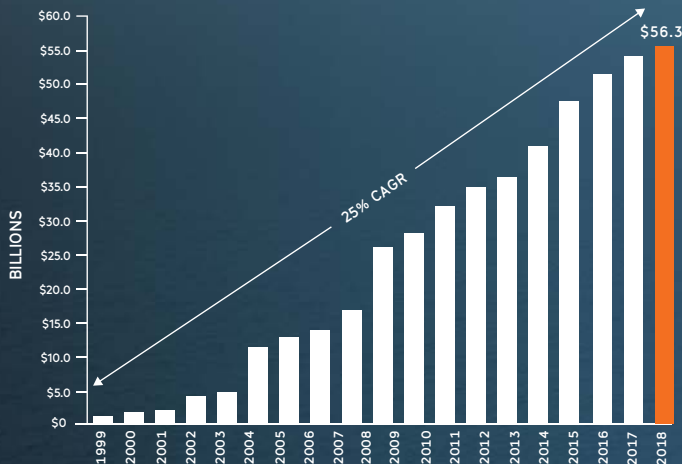
## PRODUCTS & APPLICATIONS

### NATURAL GAS SERVICES

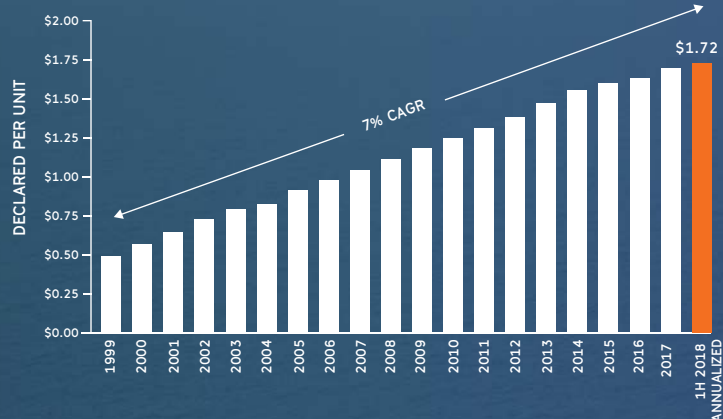


# INCREASING ASSET FOOTPRINT LEADING TO INCREASED CASH DISTRIBUTIONS

## ASSETS



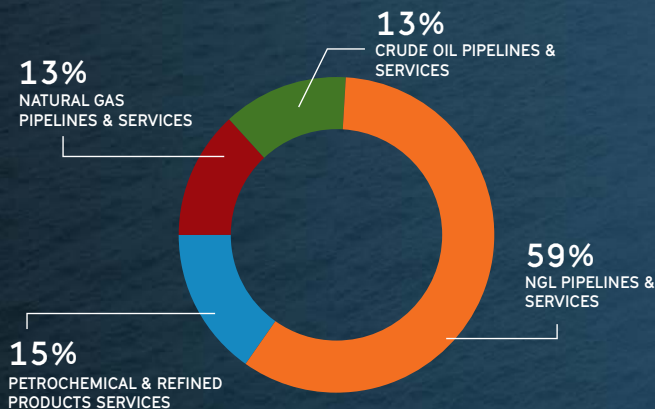
## QUARTERLY CASH DISTRIBUTIONS



## DIVERSIFIED BUSINESS MIX

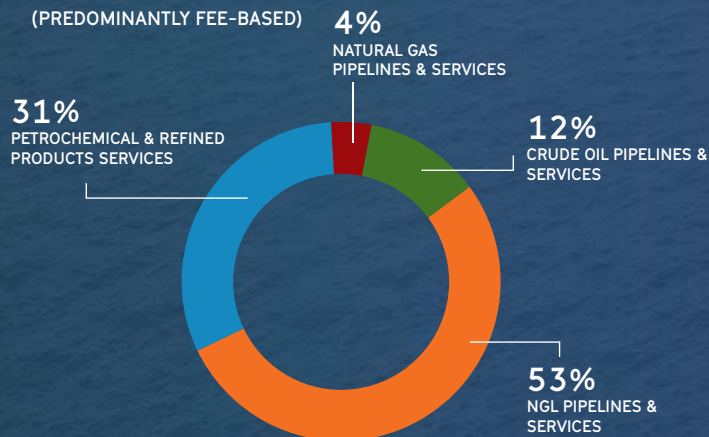
### GROSS OPERATING MARGIN BY SEGMENT

\$5.9 BILLION GROSS OPERATING MARGIN FOR 12 MONTHS ENDED JUNE 30, 2018



### GROWTH CAPITAL ALLOCATION

2018-2020E<sup>(1)</sup> ≈ \$6.4 BILLION (PREDOMINANTLY FEE-BASED)



<sup>(1)</sup> Growth capital projects result in additional cash flow from existing assets or from expansion of our asset base through construction of new facilities.

### (AMOUNTS IN MILLIONS)

	3 MONTHS ENDED JUNE 30, 2018	3 MONTHS ENDED JUNE 30, 2017	12 MONTHS ENDED JUNE 30, 2018
<b>TOTAL GROSS OPERATING MARGIN (Non-GAAP)</b>	\$... 1,478.1	\$... 1,377.9	\$.....5,897.7
<b>Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income:</b>			
Subtract depreciation, amortization and accretion expense	.....( 425.3)	.....( 379.2)	.....(1,595.5)
Subtract asset impairment and related charges	.....( 15.9)	.....( 14.0)	.....( 41.4)
Add net gains or subtract net losses attributable to asset sales, insurance recoveries and related property damage	.....0.9	.....(0.3)	.....12.1
Subtract general and administrative costs	.....( 51.4)	.....( 45.7)	.....(189.4)
<b>OPERATING INCOME (GAAP)</b>	\$ .....986.4	\$ .....938.7	\$ .....4,083.5

Enterprise evaluates segment performance based on the non-GAAP financial measure of gross operating margin, which is an important performance measure of the core profitability of its operations. This measure forms the basis of Enterprise's internal financial reporting and is used by its management in deciding how to allocate capital resources among business segments. Operating income is the GAAP financial measure most directly comparable to total segment gross operating margin.

(AMOUNTS IN MILLIONS)	3 MONTHS ENDED JUN. 30, 2018	3 MONTHS ENDED JUNE 30, 2017
<b>DISTRIBUTABLE CASH FLOW (Non-GAAP)</b> .....	\$.....1,430.8	\$..... 1,051.9
Adjustments to non-GAAP distributable cash flow to derive GAAP net cash flow provided by operating activities:		
Add sustaining capital expenditures reflected in distributable cash flow .....	..... 72.8	.....62.3
Subtract cash proceeds from asset sales reflected in distributable cash flow .....	..... (1.5)	.....(1.2)
Subtract the net effect of changes in operating accounts .....	.....(25.4)	.....370.9
Subtract miscellaneous non-cash and other amounts .....	.....(12.5)	.....(24.6)
<b>NET CASH FLOW PROVIDED BY OPERATING ACTIVITIES (GAAP)</b> .....	\$.....1,464.2	\$..... 1,459.3

Distributable cash flow is a non-GAAP financial measure that indicates success in generating cash flows at a level that supports Enterprise's cash distributions. Distributable cash flow is also a quantitative standard used by the investment community with respect to publicly traded partnerships because the value of a partnership unit is, in part, measured by its yield, which is based on the amount of cash distributions a partnership can pay to a unitholder. The GAAP measure most directly comparable to distributable cash flow is net cash flows provided by operating activities.

## KEY INVESTMENT CONSIDERATIONS

### PROVEN TRACK RECORD OF EXECUTING GROWTH STRATEGY

- Significant expansion since Enterprise Products Partners' initial public offering in 1998

### STRATEGICALLY LOCATED TO SERVE THE MOST PROLIFIC BASINS FOR NATURAL GAS, CRUDE OIL AND NGLS IN THE UNITED STATES

- Connected to 100 percent of the ethylene steam crackers in the U.S (largest market for NGLs) and connected to ≈90 percent of the refineries East of the Rockies

### HISTORY OF STRONG FUNDAMENTAL AND FINANCIAL DISCIPLINE WHILE EXECUTING GROWTH STRATEGY AND PROVIDING ATTRACTIVE RETURNS

- Balanced distribution growth while retaining cash flow
- Raised distribution 56 consecutive quarters
- Significant insider ownership with management and affiliates owning approximately 32 percent

### FOCUS ON LONG-TERM COST OF CAPITAL TO SUPPORT VALUE CREATION

#### ELIMINATED GENERAL PARTNER IDRS IN NOVEMBER 2010

EXPECT TO GENERATE ADDITIONAL CASH FLOW IN 2018-2020 FROM APPROXIMATELY ≈\$6.4 BILLION OF PLANNED GROWTH CAPITAL PROJECTS

#### ATTRACTIVE YIELD AND TAX DEFERRAL

INVESTMENT GRADE CREDIT RATING WITH FOCUS ON FINANCIAL FLEXIBILITY

## PUBLICLY TRADED PARTNERSHIP ATTRIBUTES

ENTERPRISE IS A PUBLICLY TRADED PARTNERSHIP WHICH OPERATES IN THE FOLLOWING WAYS THAT ARE DIFFERENT FROM A PUBLICLY TRADED STOCK CORPORATION:

- Unitholders own limited partnership units and receive cash distributions instead of owning shares of common stock and receiving dividends
- A partnership generally is not a taxable entity and does not pay federal income taxes. All of the annual income, gains, losses, deductions or credits flow through the partnership to the unitholders on a per unit basis
- Unitholders are required to report their allocated share of these amounts on their income tax returns whether or not any cash distributions are paid by the partnership
- Cash distributions paid by a partnership to a unitholder are generally not taxable, unless the amount of any cash distributed is in excess of the unitholder's adjusted basis in his partnership interest
- Enterprise provides each unitholder a Schedule K-1 tax package that includes each unitholder's allocated share of reportable partnership items and other partnership information necessary to complete their income tax returns. The K-1 provides a unitholder the required tax information for their ownership interest in the partnership, just as a Form 1099-DIV does for a stockholder's ownership interest in a corporation

## INVESTOR RELATIONS E-MAIL CONTACTS

<b>RANDY BURKHALTER</b> Vice President rburkhalter@eprod.com	<b>JACKIE RICHERT</b> Director jmrichert@eprod.com
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## HEADQUARTERS

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## FORWARD-LOOKING STATEMENTS

This fact sheet includes "forward-looking statements" as defined by the SEC. All statements, other than statements of historical fact, included herein that address plans, activities, events or developments that Enterprise expects, believes or anticipates will or may occur in the future are forward-looking statements. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, such as the required approvals by regulatory agencies and the impact of competition, regulation and other risk factors included in the reports filed with the SEC by Enterprise. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates. Except as required by law, Enterprise does not intend to update or revise its forward-looking statements, whether as a result of new information, future events or otherwise.

VISIT ENTERPRISE PRODUCTS PARTNERS L.P. AT ITS WEBSITE

**ENTERPRISEPRODUCTS.COM**

OR CALL TOLL FREE:

**866-230-0745**

## WHERE YOU CAN

- Learn more about the operations, management, financial performance and history of the partnership
- Read the latest news releases, listen to the conference calls and view presentations
- Sign up for email alerts for upcoming events and new additions to the website